INTERVIEW QUESTIONS

November 3, 2023

We are here talking with Mr. Alvin Curry about Money Matters

Mr. Alvin Curry is Chairman and Co-founder of myEcon Inc. based in Atlanta, GA. Mr. Curry has been in the Financial Services and Marketing Industry for 36 years. He has helped thousands of people reach their personal goals and become Personal Financially Successful and some have become millionaires. In the marketing industry Mr. Curry is known as a Millionaire Producer.

1. What is myEcon

Answer: myEcon is an 18-year-old Debt Free Marketing and Technology driven company. myEcon has an A+ Better Business Bureau (BBB) Rating and has generated over 600 million dollars of Personal Cashflow for our Associates.

2. What is Personal Financial Success?

Answer: **Personal Financial Success** is having enough cashflow to support a person's lifestyle **(INCOME 365 FOR LIFE)** during their working years and during their Financial Freedom Years. During our Working Years, the money comes from our jobs and businesses; but during our Financial Freedom Years (which some people refer to as retirement years) the money is generated by our assets or investments.

The Financial Freedom Assets can be any financial instrument that Generates Passive Income, like stocks, bonds, real estate, 401K's, annuities, insurance or businesses that produce leverage and residual income to the owners.

3. Can you give me an example?

Answer: If a person desires Income for Life of \$75,000.00 per year. During their working years, they must get a job or business that pays them \$6,250.00 per month. In order to retire and retain that same \$75,000.00 per year, they will need \$750,000 to 1.5 million dollars in a 401K plan based on the rate of return on their investments.

4. What percent of people are able to save over a million dollars?

Answer: According to the US Census Bureau only about 4% of American have adequate capital stowed away for retirement. Additionally, 1% of Americans will be considered wealthy.

5. What is myEcon solution?

Answer:

MORE CASHFLOW AND BETTER FINANCIAL STRATEGIES

- a. Financial Succes Membership (FSM)
- b Earn Business Income

6. What is Financial Success Membership?

Answer: It is 5 strategies to increase your cashflow, decrease your debt, and create investment/passive income.

7. What are the five Strategies?

Answer:

- a. Correct Tax Withholding
- b. Minimize Taxes via Cashflow Manager
- c. Eliminate Debt
- d. Build Better Credit
- e. Investment Education

8. How can myEcon help an average person who raise a family and work a job manage to save or invest over a million dollars?

Answer:

- a. Most middle-income people pay somewhere between 20% & 30% of their gross income in taxes. At myEcon we educate individuals/families on how to get more tax deductions which therefore lowers the amount of taxes they would have to pay. Many times we can help a family cut their tax liabilities 40-60%. We will teach that family how to correct their W-4. This will add \$300-\$800 more to their paycheck.
- b. In America approximately 68 million people have bad or poor credit scores (lower than 601). Therefore, when they choose to buy things on credit, poor credit causes the interest rate to be extremely high. They end up paying 2-3 times more for an item than they would have paid if they had good credit. We teach this family how to repair their credit, build new credit and maintain a good credit score. With lower payments, this should save a family hundreds of dollars per month.

We recommend they take these dollars to do 1 or 3 things (Income Shifting).

Answer:

- (1) Increase their Tithes & Offering
- (2) Begin Investing for Retirement
- (3) Get out of debt

9. How can myEcon help a person lower their taxes 40-60%?

Answer: We teach individuals how to get a home-based business. When you work your home-based business to earn a profit, many of our ordinary day-to-day expenses can become business expenses.

- i.e. If you go out to eat dinner, talk to someone about your business then you will be able to take a tax deduction for the cost of your meal.
- i.e. Employ your children to work for you in the business and you can take a tax deduction for the wages you pay them.
- i.e. When you are out and about during the course of your day, if you talk to people about your business you will be able to take a tax deduction for the business use of your car.

This is only 3 examples however, there are hundreds of tax deductions that business owners get that employees do not.

Anytime you get a tax deduction this will lower the amount of taxes you owe and keep more money in your pay check.

10. Do myEcon Prepare Taxes or sell Financial Service Products?

Answer: No, we do not prepare taxes or sell Financial Service Products. A person can use anyone they choose to do their taxes, or we can refer someone to them. We educate individual/families on how financial service products work. We then recommend they contact a professional to purchase these services.

11. Will myEcon repair my credit for me?

Answer: No, we have a do-it-yourself credit repair. We believe this method is better, statistics show that when a person hires a company to repair their credit their credit score does go up. However, statistics show that because they don't understand how the process works most of these individuals have low credit scores again within two-three years.

12. How much income can I earn with myEcon?

Answer: As with any business, it is based upon your individual effort. We have people that make less than \$20 dollars a month and we have people that make over \$20 thousand a month.

13. Is myEcon a business that anyone can do?

Answer: I believe the answer to that question is yes, however, a person needs proper training to operate any business. We offer ongoing training on how to run a home-based business to everyone who enrolls in our company.

14. Does it take a lot of money to get started and operate the business?

Answer: I would say no, however anytime we talk about spending money a lot, or little is relevant to each individual. We can show a person how to get involved in a home-based business for less than \$100 to start and maintain that business for less than \$500 a year.

15. How does a Person Get Started with myEcon?

Answer: If you are ready to fix your economy, go to: https://glory.myEcon.net/lp/m-fsm/?a=35-6041E to hear a presentation about myEcon. To contact me personally, email me at trust@myecon.net or text me at (770) 696-6380 or visit our booth and complete the Request for Information Form.

We are Blessed to be a Blessing!

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