

Six Steps to Goal Setting

From: Think & Grow Rich

By: Napoleon Hill

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What: Goals 2023

Six Ways to Turn Desire into Gold in 2023

Proverbs 29:18

**Where there is no vision, the people perish:
but he that keepeth the law, happy is he.**

First: Fix it in your mind the exact amount of money you desire. It is not sufficient merely to say, "I want plenty of money." Be definite as to the amount. (There is a psychological reason for definiteness.)

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Matthews 12:37 For by your words you will be justified, and by your words you will be condemned.

Second: Establish a definite date when you intend to possess the money you desire.

Galatians 6:7 Do not be deceived, God is not mocked; for whatever a man sows, that he will also reap.

Third: Determine exactly what you intend to give in return for the money you desire.
(There is no such reality as “something for nothing.”)

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Isaiah 54: 2-3

2 Enlarge the place of your tent, And let them stretch out the curtains of your dwellings; Do not spare; Lengthen your cords, And strengthen your stakes.

3 For you shall expand to the right and to the left, And your descendants will inherit the nations, And make the desolate cities inhabited.

Fourth: Create a definite plan for carrying out your desire, and begin at once, whether you are ready or not, to put this plan into action.

Habakkuk 2:2 Then the Lord answered me and said: "Write the vision And make it plain on tablets, That he may run who reads it.

Fifth: Write out a clear, concise statement of the amount of money you intend to acquire, name the time limit for its acquisition, state what you intend to give in return for the money, and clearly describe the plan through which you intend to accumulate it.

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Habakkuk 2:3 **For the vision is yet for an appointed time, but at the end it shall speak, and not lie: though it tarry, wait for it; because it will surely come, it will not tarry.**

Sixth: **Read your written statement aloud, twice daily**, once just before retiring at night, and once after arising in the morning. As you read see and feel and believe yourself already in possession of the money.

Note: It is important that you follow the instructions described in these six steps. It is especially important that you observe and follow the instructions in the sixth step. You may complain that it is impossible for you to “see yourself in possession of money” before you have it. Here is where a burning desire will come to your aid. If you truly desire money so keenly that your desire is an obsession, you will have no difficulty in convincing yourself that you will acquire it. The object is to want money, and to become so determined to have it that you convince yourself you will have it.